

STARTER QUESTIONS FOR YOUR CLIENT

QUESTIONS TO ASK YOUR CLIENT	NOTES
Will your home-office team make frequent trips to the U.S. to oversee activities?	
Will you hire local employees at the senior level?	
Will you hire local employees at a more junior level?	
Are you expecting to rely on independent contractors instead of employees?	
Do you have the sophistication to manage a local work force and comply with U.S. tax and labor laws?	
Do you have the budget to provide health insurance and other social welfare benefits for employees? (only applies to companies over a certain size).	